



NNDC Annual Report 2020

Presented to Membership via email & online posting at
www.nndc-chadron.com



NEBRASKA
ECONOMIC DEVELOPMENT
CERTIFIED COMMUNITY

Business Development

- Consulted with more than a dozen small businesses and entrepreneurs
- NNDC received 13 direct inquiries for funding assistance. No loans were made in 2020.
- Met with 2 prospects looking for locations to locate/expand their businesses or purchase an existing business
- Consulted with business and housing developers/companies via phone/email regarding specific requests for possible locations in Chadron
- Secured additional funding through LB840 program to fund our business loan fund
- Assisted the City in creating a one-time COVID-19 impact grant program, delivering nearly \$1000 each to more than 50 businesses
- Created the Magic Multiplier Gift Card match program, pumping more than \$10,000 into the Chadron economy through more than 20 Chadron Businesses
- Created loan forbearance program for clients in light of COVID-19 shut downs
- Kept all businesses informed of COVID relief and programs via emails - listing resources and forwarding information on webinars that would be helpful to surviving the pandemic and ideas to change their businesses to be more competitive during the pandemic
- Served as a Board Member for Panhandle Area Development District. PADD provides another source of gap financing and grant writing and management for Dawes County

Community Development

- ▶ Worked with City and committee members to move forward the Downtown Revitalization projects Downtown Plaza is being constructed as funds are available.
- ▶ Assisted PADD with identifying another business qualified for the Brownfield Assessment grant
- ▶ Participated in regional community betterment efforts sponsored by Western Nebraska Development Network and the Rural Rendezvous. Speakers and developers from rural communities came together via zoom at locations throughout western Nebraska to talk about survival of small, rural communities
- ▶ Many regular activities projects and events sponsored by NNDC were paused in 2020 due to COVID-19 concerns. Early outlook is positive to be able to offer these programs again in late 2021.

Advocacy

Heartland Expressway Association

- ▶ NNDC continues to be a leader in ongoing efforts to finish paving the Heartland Expressway as a 4 lane divided highway.
- ▶ Chaired the Board of Directors for the Heartland Expressway Association, attended meetings, webinars
- ▶ Served as the Heartland Expressway representative to the 4Lanes 4Nebraska group, advocating for state funding for Expressway projects.
- ▶ Attended the Port to Plains virtual meetings, visiting with Congressional representatives regarding the importance of highway infrastructure funding and improvements
- ▶ Attended Ports to Plains Alliance (umbrella organization) board meetings and annual meeting (most via ZOOM).
- ▶ Advised NDOT on priorities for HEA with new Transportation Innovation Act funding
- ▶ Hosted Representative Adrian Smith and State Senator John Stinner as keynote speakers for our annual meeting in August
- ▶ Met individually with Congressional staff members in Nebraska, relating our needs
- ▶ Represented HEA in visits to State Capital, NDOT meetings, Governor visits, legislative hearings

Advocacy

General Advocacy

- ▶ Represented our community and business interests with the Nebraska Legislature during hearings, chairing the NEDA Legislative Committee for the 8th year.
- ▶ Maintained relationship with Nebraska Business Development Center on CSC campus, participating in the federal procurement workshop, strengthening cooperative efforts such as lending workshops
- ▶ Worked with all partners from the State Department of Economic Development, Governor's office, County Commissioners, City Councils, League of Municipalities, and state and federal elected officials to assure our needs are being heard and addressed.

Support Activity

- ▶ Held board meetings bi-monthly via zoom and in person. Maintained office hours throughout the pandemic
- ▶ Maintained and updated building and site brochures and online presence to market specific properties available to site selectors
- ▶ Maintained up to date information on 3 different databases and social media for online marketing including NNDC Facebook page and both Crawford and Chadron NPPD Community Guides
- ▶ Maintained positive relationship with City Councils and County Commission, making regular reports on activity
- ▶ Managed a loan portfolio with 15 loans and 14 clients

While no new loans were made in 2020, we still maintain a fund for businesses in Chadron and the region. As we transition our of the CDBG funds being returned to Dawes County, we will access the new LB840 funds in the future.

NNDC 2020

Operating Financials

Income

Membership Dues	\$ 72,090
Loan Administration	<u>\$ 12,660</u>
Total	<u>\$ 82,750</u>

Expenses

Office (accounting, supplies, audit, legal, util., rent, insurance)	\$ 28,171
Wages, benefits, w/hldg	\$ 50,427
Travel, prof. development	\$ 1,227
Total	<u>\$ 79,825</u>

NNDC checking account as of December 31, 2020

Operating Account (contingency funds)	\$93,618
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2020 Board of Directors

Steve Behrends, President Chadron Lumber Company 115 Chadron Ave Chadron, NE 69337 432-3301 (work) chadronlumberco@yahoo.com	Corey Sorenson, Vice President Your Selling Team 1438 8th St. Chadron, NE 69337 308-432-8700 430-2739 (cell) ctsorenson@gmail.com
Ty Huls, Treasurer Chadron Lawn Care 1970 Maple Chadron, NE 69337 425-495-2424 tyhuls@yahoo.com	Jason Carnahan, Secretary Security First Bank 1328 W Hwy 20 Chadron, NE 69337 308-432-0125 308-430-8838 (cell) jcarnahan@security1stbank.com
TJ Rutledge NPPD PO Box 551 Chadron, NE 69337 430-1692 (cell) 432-8959 (fax) tjrutle@nppd.com	Judd Hagman Chadron Glass 139 Main Chadron, NE 69337 308-432-3268 chadronglass@gpcom.net
Mark Werner Chadron City Council 800 Parry Dr. Chadron, NE 69337 308-432-6792 (home)	Rick Koza Chadron State College 1000 Main Street Chadron, NE 69337 432-6000 (work) 430-0091 (cell) rkoza@csc.edu
Ed Kuhnel Crawford City Council PO Box 289 Crawford, NE 69339 665-2422 (home) 605-390-7648 (cell) ehkuhnel@yahoo.com	Jake Stewart Dawes County Commissioner 435 Chapin St Chadron, NE 69337 432-6692 commissionerstewartj@gmail.com
Jen Brown Chadron Community Hospital 825 Centennial Dr Chadron, NE 69337 308-432-5586 Jen.brown@chadronhospital.com	City Manager City of Chadron PO Box 390 Chadron, NE 69337 432-0505 (work) manager@chadron-nebraska.com

2020 Membership

Architect's Club

City of Chadron
City of Crawford
Culler's Law Office
Dawes County
First National Bank of Chadron
FNBO
Nebraska Public Power District

Cornerstone Club

Bank of the West
Black Hills Energy
Chadron Community Hospital
Chadron Medical Clinic
Crites Shaffer, Conneally Watson
Patras & Watson
Fuller Construction
Gardner, Loutzenhiser and Ryan
Great Plains Communications
Security First Bank – Chadron
Security First Bank – Crawford

Foundation Club

Big Bat's
Chadron State College
Country Kitchen
GMC of Chadron
Morford's
Northwest Eye Center
Your Selling Team

Builder's Club

Associated Brokers
Best Western, West Hills Inn
Brennan Electric
Chadron Chamber of Commerce
Chadron Federal Credit Union
Chadron Glass
Chadron Lawn Care
Chadron Lumber Company
Chadron Vision Center
Dana F Cole & Company
Dawes County Abstract
Eagle Chevrolet
Edward Jones & Company
George Klein, CPA
Holiday Inn Express
KCSR Radio
Museum of the Fur Trade
NE Department of Labor
Outlaw Printers
Quality Tire
Ron's Repair
Scott Roberts Electric
State Farm Ins. – Randy Bauer
Tommy's Car Lot
Wahlstrom Ford

Membership Club

Carl & Fawn Larsen
Ginger Meyer